Capital Markets Day: Performance frontrunner



Svein Richard Brandtzæg, President and CEO December 1, 2011





Hydro's value proposition

- Capturing full potential of attractive long bauxite and alumina position
- Continuing unparalleled USD 300 improvement program
- Strengthening portfolio robustness with world-class Qatalum smelter

- Securing solid financials through high-value hydropower assets
- Adding value through high-end products based on technology leadership and innovation



Improving markets in 2011





Results recover from financial crisis



Hydro underlying EBITDA quarterly, NOK million



Safe operations is a top priority







Renewed CSR focus with entry into mining

- Hydro's ambition remains to strive for excellence in CSR related matters
- Hydro reports on CSR according to Global Reporting Initiative (GRI)
- Hydro is a member of International Council on Mining and Metals (ICMM)



CSR strategy pillars





Fully integrated throughout the value chain







Macro economic situation – global uncertainty

Europe

Sovereign debt concern

United States

Demand issue

China Reduced growth





Proactive corrective measures

- Sovereign debt crisis
- Confidence indicators pointing downwards
- Financial market unrest
- Softening growth in emerging markets



- Capacity adjustment measures
 - Flexibility in remelt system
 - Active margin management
- Strengthened focus on improvement programs
- Financial discipline





Capturing potential in Bauxite & Alumina



Vale transaction creates a stronger Hydro

- Strategically attractive assets
- New business opportunities

- Long position in bauxite and alumina
- Resource-constrained world





Long alumina position gives strategic flexibility

Million mt



Industry consolidation

- Long position creates flexibility
 - Growing smelter portfolio
 - Capturing commercial opportunities
- CAP and Paragominas projects will further strengthen alumina position



World-class bauxite and alumina assets





- Integrated through pipeline
- Technological frontrunner
- Competitive cost position
- Top quality alumina
- Successful integration
- Solid production improvement



Repositioning Primary Metal



Leading global portfolio of metal products





Preferred partner in casthouse products



Casthouse production Primary production Remelting & recycling Commercial agreements







Sheet ingot 0.5 million mt

- Capitalizing on value-added casthouse products portfolio
- Enhancing value of market system through margin management
- Growing market positions in US and Asia with Qatalum volumes
- Utilizing production flexibility to meet demand
- Taking advantage of strong market position through sourcing and trading strategies



Qatalum is designed for value creation

2x1.2 km of electrolysis cells



World's largest value added casthouse





Qatalum streamlining in 2012



- All cells in production1350 MW power plant at full capacity
- Focus on production optimization
- Target annual production of 600 000 mt



Aluminium industry facing cost pressure



- Increasing cost of input factors
- Fixed cost pressure from inflation
- Strong raw-material driven currencies



USD 300 cost improvement program on track



USD 300 per mt real term target for fully owned smelters excluding Neuss with 2009 as baseline. Realized in nominal terms ~USD 180 per mt. Effect of exchange rates and raw materials cost changes are neutralized



Solid power coverage



- Long-term solid power coverage, majority based on hydropower
- Long-term power contract signed for Tomago
- MoU signed for power to Alouette expansion
- CO₂ emission framework essential



High-value power assets



Aiming to lift power production to 10 TWh

Power production capacity (TWh) per region and reversion year



- Power producing assets and ongoing projects
 - Maintain cost control in operations and projects
 - Holsbru and Vasstøl capacity into production during 2012
- New growth projects
 - Mature new equity growth options
 - Growth potential in excess of 0.5 TWh
- Framework conditions
 - Reversion regime secures full value of energy assets
 - El-certificates support investments in new capacity
- Portfolio restructuring through sale of nonstrategic SKS share
 - SKS priced at NOK 3.4 billion per TWh



Hydro is a global energy player

Energy consumption in alumina refineries, smelters and rolling mills



2011 estimate for Hydro's equity production including Vale assets acquisition. Sunndal 3 line, Neuss and Søral at current production level.



Hydro's energy agenda



- Developing Norwegian assets and maximizing value creation
- Securing competitive energy globally
- Considering equity position where relevant
- Optimizing 3-4 TWh long position in Norway





High-end portfolio of products



Aluminium is part of the solution





5-7% annual growth in demand

Source: CRU



No. 1 flat rolled products producer in Europe

External sales in tonnages Foil Litho 13% 17% Packaging General 22% engineering 27% Building 6% Auto Heat exchanger 8% 7%

- World leader in high-end products foil and litho
- External sales of 945 000 mt in 2010
- Strategy of high-grading product portfolio
 - Margin management and cash generation
 - Focus production system on core assets



Customers are marketing our product





Aluminium in cars on a long and steady climb



Aluminium content in light vehicles, average global car (kg)

- Continuous drive to reduce energy consumption in automotive sector
- Tailored alloys tuned for super strength
- Body-in-white market expected to grow by 13% per year over the next decade
- Ramp-up of automotive production centre in Grevenbroich



European extrusion leader with global presence

- Leading position in Europe
- Strong position in US and Brazil
- Global leader in precision tubing
- External sales of 529 000 mt in 2010
- Strategy of solidifying leading positions
 - Reinforce European extrusion base
 - Specialist in energy-neutral building solutions, including solar
 - Emerging markets expansion





New products, solutions and applications

Making heat-exchanger technology leap from automotive...



Aluminium has almost replaced copper in automotive precision tubing over last 30 years

...into broad range of non-automotive products and applications



The leading position of copper in buildings has remained unchallenged ... until now



Copper substitution represents major potential

Total wire harness in modern vehicle



- Substitution to aluminium: 12.5 kg/car
- Weight reduction: about 50% vs. copper
- Worldwide potential: about 875 000 mt annually



Energy saving aluminium





Extrusion growth in emerging markets

- New extrusion capacity in Itú
- Investment: NOK ~300 million
- Production from 2013



- New extrusion and precision tubing capacity in Suzhou
- Investment: NOK ~300 million
- Production ramp-up in 2012/2013



Demand for semis, indexed - China



New products from Hydro's alloying expertise




Hydro innovation drives product demand







Shaping the future



Truly a global company

- Bauxite & Alumina
 - Alumina priced globally
 - Brazilian production portfolio
- Primary Metal
 - Aluminium is a global commodity (LME)
 - Regional premiums
 - Global production portfolio
- Downstream
 - Majority of sales to Europe
 - Increasing global reach
- Energy
 - Long position in liquid Nordic power market





Graph excludes NOK 7.0 billion in negative capital employed in Other and eliminations



Ideally positioned for future growth



Holsbru Vasstøl Hydro power

Paragominas Bauxite



CAP Alumina







Alouette Metal

Qatalum 2 Metal

Acro Suzhou Extrusion



Significant capacity growth

Annual consolidated capacity in metal equivalents, million mt





Solid financial situation

- Strong balance sheet creates financial robustness in volatile markets
- Cash generation provides capital flexibility
- Liquidity remains a top priority
- Ability to execute investments and acquisitions also in periods of uncertainty

Net cash/(debt), NOK billion



*Sep 30, 2010 adjusted for 10 billion NOK rights issue



Competitive shareholder returns prioritized

Relative share price development in USD Capital Markets Day Jan 13, 2011 – Nov 25, 2011



- Aiming for competitive shareholder returns compared to industry peers
- Hydro dividend policy
 - Ordinary dividend: 30% of net income over cycle
 - Share buybacks and extraordinary dividends a supplement in periods with strong financials



Strategy for further value creation



- Excellence in operations
- Expand capacity
- Commercialize

- Reposition
- Keep solid cash flow in current assets
- Expand in first quartile assets
- Increase value of energy business
- Develop current base
- Global approach to power sourcing

- Continue proven highend product strategy
- Expand selectively in emerging markets



Future value creation

Improve relative position
Focus on operational excellence
Develop commercial opportunities
Manage portfolio actively



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Market Outlook



Arvid Moss, Executive Vice President and Head of Energy and Corporate Business Development December 1, 2011



Healthy long-term growth projections

Uncertain and weakening short-term outlook

- Agenda
 - Price
 - Macro development
 - Demand
 - Aluminium value chain development
 - Energy development
 - Cost development
 - Key take aways





Alumina price increasing as percent of LME





Aluminium – fundamentals and financial asset





Tight physical market despite high inventories





Strong aluminium demand

Stronger development than IP and GDP last 10 years

Asia ex China China Global North America Western Europe 19 15 11 2 0 GDP IP Aluminium GDP **IP** Aluminium GDP IΡ Aluminium GDP IΡ Aluminium GDP IP Aluminium demand demand demand demand demand Source: CRU/Global Insight

CAGR last 10 years (%)



Automotive indicators picking up - still weak construction activity





Source: US Department of Commerce, Deutsche Bundesbank, American Institute of Architects, ECB, Directorate General for Economic and Financial Affairs



IP-growth estimated to weaken

Especially in Eurozone



IP selected EU countries



Rolled products consumption



- Soft landing assumption for 2012
- Ongoing substitution supporting demand in transport
- Normalizing stock levels

Source: CRU/Hydro

Million tonnes





• Strong transport markets

% growth (RHS)

- Packaging market saturated
- Moderate recovery in construction during 2012

Asia Pacific Million mt



- Growth continue on high level
- Strong domestic demand within the automotive and packaging segments
- Risks regarding to export markets



Extruded products consumption



- Building activity remains weak in Europe, especially in Southern Europe
- Consumer confidence low, weak growth expected

Source: EAA/AA/CRU/Hydro

Million tonnes



- 2011 growth in US shipments driven by duties on Chinese extrusion imports
- Transport and automotive segment expected to stay strong

% growth (RHS)



- Growth driven by the construction segment
- High production of motor vehicles
- Large investments within infrastructure, such as railway



2011 balance – our expectations



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Inventories at high level

World reported primary aluminium inventories

Thousand mt



- High inventories well known in market
 - Different views on unreported inventories
- Estimated total reported and unreported inventories ~11 million tonnes
 - Represents ~3 months of consumption
- Financial deals still attractive

Source: CRU



Healthy demand growth expected

Manageable supply/demand balance





Strong Chinese primary aluminium demand

Balanced supply/demand



Third party sales ~20% of global bauxite production

Bauxite production 2011: ~250 million mt





Source: Antaike/Hydro

China highly dependent on bauxite import





- Share of imported bauxite in China in 2011: ~43%
- Quality of domestic bauxite resources is deteriorating
- Indonesia supplies 80% of imported bauxite, Australia the remaining 20%



Third party sales ~35% of global alumina production

Alumina production 2011: ~90 million mt





Source: Antaike/Hydro

Chinese domestic alumina capacity increasing





Chinese trade barriers for primary aluminium



Annualized aluminium equivalents, million mt



- Declared goal of self-sufficiency in primary aluminium
- Arbitrage opportunities between LME and SHFE in 2009



Source: Antaike/Hydro 🛛 📃 Primary Aluminium

China increasing exports of fabricated and semis



Annualized aluminium equivalents, million mt



- Majority of exports to Asian markets
- Challenged by antidumping measures in the US and Europe
- Declared goal of exporting higher value added products



cated 📃 Semis

China – significant net importer of aluminium





Demand will increase substantially...



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Source: CRU/Antaike/Hydro

...as a consequence, China will be increasingly short upstream



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*Bauxite/alumina to aluminium conversion factor: 5.4/1.925

Regional differences in smelter power sourcing





Volatile European electricity market



German power market

- Nuclear capacity being phased out
- Share of renewable capacity increasing strongly
- Dependent on exchange with neighbor countries
- Persisting high coal and gas prices
- Low CO₂ price
 - Less emissions due to economic slowdown

Source: Nord Pool, EEX

Nordic power market

- Growing energy surplus
- Increasing volatility
 - Dependency on weather
 - Dependency of unpredictable renewable power
- Persisting high coal prices
- Low CO₂ price impact due to low CO₂ price



Alumina cost curve lifted by cost pressure


Aluminium cost curve lifted by cost pressure





Aluminium cost curve lifted by cost pressure



Market outlook summary



Lower growth expected in 2012

- European debt crisis
- Positive impact from US recovery
- Continued growth in China and developing regions

Still strong long term projections

- Emerging markets
- Urbanization
- Infrastructure building
- China short on upstream aluminium

Aluminium price dependent on

- Macroeconomic development
- Energy prices and USD impacting the cost support level
- Raw material price development
- Attractiveness of financial deals



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Continued repositioning Primary Metal



Hilde Merete Aasheim, Executive Vice President and Head of Primary Metal December 1, 2011



Primary Metal's global smelter portfolio





Qatalum – several large plants in one





























Qatalum -1st quartile cost position

Further creep potential beyond 2012

- On track to exceed nameplate capacity first year of full production
- 1st quartile cost position established
 - Cash cost around USD 1400-1500 per mt at 2010 market conditions
- Operational excellence and cost optimization focus going forward
- Project cost at USD 5.8 billion delivered



Liquid production, thousand mt

Albras – successful integration in challenging Brazilian environment



 Successful integration with focus on improvements in operational performance

- Challenging power cost due to impact from strong Brazilian currency and inflation
 - Dialogue established between government and joint industry



Roadmap to competitiveness



Primary Metal's improvement program

Primary Metal delivers on improvement program

USD 200 per mt to be realized within 2011



1) Compared to 2009 cost level. USD 300 per mt real term target for fully owned smelters excluding Neuss with 2009 as baseline. Realized in nominal terms ~USD 180 per mt. Effect of exchange rates and raw materials cost changes are neutralized



All parts of Primary Metal have contributed



- USD 200 per mt corresponds to >NOK 1 billion
- Main deliveries within:
 - Plant process improvements
 - Fixed costs
 - Plant fixed costs
 - PM overhead costs
 - Technology costs
 - Casthouse margin and logistics

Expected 2010-2011

Process improvements Casthouse margin and logistics

Fixed cost Other

Year-end estimated program realization USD 200 per mt in real terms i.e. including effect of compensating for inflation. Expected realized in nominal terms ~USD 180 per mt. Effect of exchange rates and raw materials cost changes are neutralized



USD 300 program achievements



Amperage and current efficiency

~50 million NOK per year

Energy and anode consumption

~100 million NOK per year

Reduced scrap rates

~70 mill NOK per year



Sustaining CAPEX reduced by 35%

Overhead costs reduced by 35%

Plant fixed costs reduced by 10%



Raw material cost impact Primary Metal cash cost





Robust power coverage

100% 75% 50% 25% 0% 2011 2013 2017 2019 2015

- - ~2/3 based on hydro-power
 - Renewal of power contracts
 - Tomago contract signed
 - Alouette MoU signed for expansion and prolongation of contract
 - Shorter term sourcing needs
 - Neuss, Søral and Slovalco



Primary Metal priorities



- Continue to deliver improvements in fully owned and JV smelters
- Secure 1st quartile cost position for Qatalum
- Progress power sourcing agenda



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Hydro's financial and performance update



Jørgen C. Arentz Rostrup, Executive Vice President and CFO December 1, 2011



Agenda



- Financial position and policy
- Earning drivers
- Performance management
- Summary







Robust financial position





Priorities for capital allocation



- Maintain a solid balance sheet
- Competitive cash distribution to shareholders
- Disciplined and selected growth



Maintain financial flexibility



- Robust balance sheet
- Strong focus on liquidity
 - NOK 6.9 billion in cash and cash equivalents end-Q3 2011
 - USD 1.7 billion facility, currently undrawn
- Maintain investment grade rating
 - BBB/Baa2
- Intention to re-establish Hydro in bond markets



Shareholder policy

Dividend payout ratio



- Hydro aims for competitive returns compared to peers
- Dividend payout ratio* to average 30% over the cycle
 - Average 117% 2007-2010
- Buyback of shares and extraordinary dividends
 - When earnings, liquidity position and capital structure allow

*Dividend paid divided by net income attributable to equity holders



Capital allocation mainly upstream

Debt-financed investments Oatalum Investments Qatalum 10.2 Growth and improvement projects Sustaining capex 6.2 $4.5 - 5.0^{2}$ ~4.61 2009 2010 2011E 2012E

1)Excluding Vale assets acquisition

2)Excluding investments related to CAP and Paragominas 3

- Sustaining capex NOK 3.5 billion annually including Vale assets
- Growth projects in 2012
 - Hydropower developments
 - Extruded Products expansions
 - Paragominas and CAP development under evaluation
- ~80% of capital to be allocated upstream in 2012



NOK billion

Net pension liability expected to increase

NOK billion	Estimate December 31, 2011	December 31, 2010
Projected benefit obligation	(21.0)	(18.4)
Fair value of plan assets	13.0	12.5
Termination benefits and other	(0.5)	(0.6)
Net pension liability at fair value	(8.5)	(6.4)
Unrecognized (gain)/loss	1.0	(1.2)
Net pension liability recognized on balance sheet	(7.5)	(7.6)
Net pension liability at fair value, net of tax	(7.0)	(5.6)

- Benefit obligation up NOK 2.6 billion
 Based on a reduced discount rate of 1%
- Plan assets up NOK 0.5 billion
- No material change for 2012 pension cost expected

Market update – further softening

- Decreasing prices and continued raw material cost pressure upstream
- Seasonal decline and further weakening markets downstream
- High energy production, prices currently above Q3 average
- Increasing macro uncertainty and softening markets





Hedging policy



Upstream

- Remain primarily exposed to LME prices
 - Partly off-setting effects through raw material prices and negative currency correlations with LME
- Operational LME hedging
 - Three months forward sales to manage customers' pricing
- Currency exposure, mainly USD and BRL
 - Policy of maintaining long-term debt in USD
 - Partly natural hedge through negative correlation between LME and major exposed currencies

Mid- and downstream

• Operational LME and currency hedging to secure margin

Volatility mitigated by strong balance sheet





Earning drivers



Understanding of Hydro's earning drivers



- Starting point and assumptions
- Simplified models
- Negative correlations
- Complexity


Price and currency sensitivities

Aluminium price sensitivity +10% NOK million



Currency sensitivities +10%

NOK million	EBIT	Financial items	Income before tax	Net income
USD	2 250	(400)	1 850	1 350
BRL	(850)	650	(200)	(100)
EUR	(150)	(850)	(1 000)	(700)

 Annual sensitivities based on expected business volumes for 2012, LME USD 2 200, NOK/USD 5.70, NOK/BRL 3.25 and NOK/EUR 7.70.

- Aluminium price sensitivity is net of aluminium price indexed costs and exclusive of unrealized effects related to operational hedging
- USD sensitivity on financial items is based on estimated year-end financial position



Bauxite & Alumina sensitivities

Sensitivities on underlying EBIT if +10% in price $_{\text{NOK million}}$



Revenue impact

- ~13-14% of 3-month LME price per tonne alumina
- ~One month lag

Cost impact

Bauxite

- ~2.4 tonnes bauxite per tonne alumina
- Pricing partly LME-linked for bauxite from MRN

Caustic soda

- ~0.09 tonnes per tonne alumina
- Formula prices based on average of CMAI and Harriman US export, pricing per quarter or per shipment.

Energy

- ~0.13 tonnes coal per tonne alumina
 - 1 year contracts
- ~0.11 tonnes heavy fuel oil per tonne alumina
 - Long-term supply commitments, price follows market
- Increased use of coal as energy source in Alunorte



Primary Metal sensitivities

Sensitivities on underlying EBIT if +10% in price $_{\text{NOK million}}$



Revenue impact

- Realized price lags 3-month LME price by ~3-4 months
- Qatalum and Albras realized price lags spot price LME by ${\sim}1$ month

Cost impact

Alumina

- ~1.9 tonnes per tonne aluminium
- ~13.5-14% of 3-month LME price per tonne alumina
- ~2-3 months lag

Alumina freight

~1.5 million tonnes alumina in transatlantic seaborne freight

Carbon

- Raw material petroleum coke and pitch
 - ~0.35 tonnes petroleum coke per tonne aluminium
 - ~0.08 tonnes pitch per tonne aluminium
- Long-term supply commitments, priced every 6 months

Power

- 13.8 MWh per tonne aluminium
- Long-term power contracts with indexations



Annualized underlying EBITDA scenarios



Uncertainty on several items compared to baseline, including Bauxite & Alumina production increases and Qatalum in ramp-up during last four quarters, raw material cost development, Energy and downstream earnings development.

Performance management



Agenda 2010 and corrective actions successfully executed



- Remelt production reduced by ~50%
- 450 000 tonnes annual primary capacity curtailed
- CAPEX 2009* reduced ~50%
- Net operating capital reduced by 5.8 BNOK
- Substantial cost cutting upstream and downstream
- Managing interface with customers successfully
- Restructuring and demanning in Corporate and BA staffs

*Excluding Qatalum



Prepared for challenging period



- Strong balance sheet to face volatility
- Reduction in net operating capital days and sustaining capital expenditure
- Margin management and remelt flexibility
- No restart of idled capacity
- Cost improvement programs



Reduced operating capital





Sustaining capital expenditure reduction

Sustaining capital expenditure In NOK billion



- Sustaining capital expenditure significantly down from 2008
- Lower level maintained
- Below 2008 level with significantly larger company



Significant system flexibility from remelting



Metal product capacities Europe 2011*

- Geographical flexibility
 - 26 casthouses at 20 locations across 4 continents
- Product flexibility
 - 6 plants with multiple product casthouses
- Sourcing system flexibility
- Corrective measures taken in 2011
 - Highest cost remelting taken out
 - Reduced lowest margin sales

*Excluding curtailed primary capacities and remelting capacity in Rheinwerk and downstream operations



Rolled Products – Climb 10 program

Achieve cost of capital through structured approach





Extruded Products – improvement measures

Restructuring Building Systems

Margin management

Productivity increases

Further improvements in working capital

1)Tonnes per man-year 2)Jan-Sep 2011 vs 2009

(25)

EUR 30 million cost reductions by end-2012

- Turnaround in Iberia and Italy, multiple closures
- Leaner organizational and logistical improvements
- Fixed cost reductions

Margin improvements in several sectors

- Systematically targeting advanced segments
- Innovation in the interface with customers

10% higher productivity than 2009^{1,2}

- Process improvements
- Technical innovation and automation

26% lower operating capital days than 2009²

 Strong focus on metal sourcing, forecasting and planning



Solid operational performance in Energy

PA benchmarking production cost 2010 NOK/MWh

Company — Average	

- Strong commercial activities
 - Contributing with more than NOK 200 million first 3 quarters in 2011
- Production at low costs third lowest in PA cost benchmarking
- Continued safe operations in 2011 no serious injuries





Summary CMD 2011

- Encouraging long-term outlook for aluminium
- Macro uncertainty and softening markets
- Operational performance
- Measures and programs

- Financial robustness
- Integrated portfolio
- Performance frontrunner



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Aluminium market outlook



Arvid Moss, Executive Vice President and Head of Energy and Corporate Business Development January 13, 2011



Agenda

- Market situation 2010
 - Status development from 2009
 - Restocking effect
 - Downstream development
- Mid-term development 2011 2014
 - Possible scenarios
 - China
 - Cost curve





Strong recovery in 2010 from crisis



Change year-on-year world outside China

Source: Global Insight/CRU/Hydro

2010 balance – our expectations



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(4)

2010 balance - outcome



World outside China, 1 000 tonnes

Commodity as asset class affects aluminium





High inventories well known in market

World reported primary aluminium inventories

1 000 tonnes



- Different views on unreported inventories
- Estimated total reported and unreported inventories ~11 million tonnes
 - Represents ~3 months of consumption
- Financial deals locking up metal

Tight physical market despite high inventories





Production cuts in China due to energy issues

1 000 tonnes 19 000 Supply Demand 18 000 17 000 16 000 15 000 14 000 13 000 12 000 11 000 10 000 9 000 Mar-08 Dec-08 Jan-08 ⁻eb-08 Apr-08 May-08 Jun-08 Jul-08 Aug-08 Sep-08 Oct-08 Nov-08 Jan-09 Feb-09 Mar-09 Apr-09 May-09 Jun-09 3ul-09 Aug-09 Sep-09 Oct-09 Nov-09 Dec-09 Jan-10 Feb-10 Mar-10 Apr-10 May-10 Jun-10 Jul-10 Aug-10 Sep-10 Oct-10 Nov-10 Dec-10 Source: CRU



China (annualized)

China remains balanced in aluminium



Significant rise in Chinese power prices



- Short-term actions to meet 2010 target of 20% reduction in energy consumption/GDP vs 2005
- Average power costs continues to increase
 Industry restructuring taking place
- Aluminium's share of power has increased
 From ~2% in 2000 to >5% in 2010
- Power price not expected to decrease



China is dependent on bauxite imports



- Share of imported bauxite in China in 2010: ~35%
- Quality of domestic bauxite resources is deteriorating
- New capacity mainly based on domestic bauxite
- Indonesia supplies 75% of imported bauxite

Source: Antaike / Hydro



China expected to remain balanced medium term

Potential long-term importer

- Primary aluminium exports continue to be discouraged through export taxes
- Potential long-term imports partly based on Chinese companies investing abroad
- Continued exports of value-added products expected
 - China focus more on domestic markets
 - Continued imports of scrap

Semis demand China

million tonnes





Downstream development indicates return to underlying growth

Demand, million tonnes



Source: CRU

Mid-term development scenario thinking





Mid-term development scenario thinking





Relative improvement in cost position



Estimated primary aluminium production cash costs including casthouse margin based on company reports. Assumptions: Hydro cash costs increased by USD 50/tonne for relining cost in order to compare with Alcoa. Pricing: Century 1 month LME cash lag, Hydro 3 months and 20 days LME forward lag, Alcoa, Rio Tinto and Rusal 15 days LME cash lag.

Strong focus to further improve cost position



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Firm long-term demand for aluminium





Points to watch

- Manageable supply/demand balance
- Demand development
 - Macro development
 - Further filling of pipeline
- Supply development
 - Restarts outside China dependant on market fundamentals
 - New capacity
- Investor influence on LME
 - Financial deals/stocks
- China balance





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Rolled Products



Oliver Bell, Executive Vice President and Head of Rolled Products January 13, 2011







Hydro's Rolled Products operations



- 1 million tonnes of flat rolled products annually
- Turnover of ~NOK 20 billion
- Hydro operates 7 rolling assets in 4 countries
- We employ ~4 000



We focus on these applications

















Strengthened business through the downturn

Decoupling cost from volume development



Source: Hydro analysis; performance based on 2009 actual



Decoupling cost from volume development



- "Climb" program to increasingly decouple volume from cost development
- 37% of volume gain retained on bottom line
- Product focus initiated with full run-rate in 2012

Source: Hydro analysis 1) Cost includes all cost in production and SG&A without direct material, INASA not included divested end of 2009



Strong performance and result improvement

Systematic for success

Underlying EBITDA 6-months moving average



- Solid cash-generation
- Initiated measures leading to new record result in 2010

EBITDA underlying = Op Result + Depreciation w/o impairment (incl. excess value depreciation AluNorf) \pm infrequent items (Metal effect, unrealized LME effects and other) \pm realized FX effects.

Source: Hydro analysis



Well positioned in attractive market



Market: NOK 300 billion and 18 million tonnes

Consumption per continent 2010 and CAGR 2010 - 2015





Hydro a key player in flat rolled products





- No. 1 flat-rolled products producer in Europe
- No. 3 worldwide
- Operating world-class benchmark assets
 - Alunorf (JV 50%) World's largest rolling mill
 - Grevenbroich plant World's largest finishing mill
- Technology leadership and innovation



Attractive customers and market position

More than 50% of products with global reach





Hydro European producer with global reach

25% export share for high-end markets serving key global customers & markets







Leadership through differentiation



Aluminum foil – protects what's good

Minimum thickness for maximum protection





Product example aseptic foil



With one slab ...

Source: HARP analysis



... we produce 740 km of foil

... and protect 12 000 000 liters of juice



5% of packaging weight 80% of protection



Hydro world market leader in aseptic foil

Customer satisfaction key to success



Development of supplier ranking Tetra Pak 2007 - 2010

Source: Tetra Pak analysis



World market leader in lithographic sheet



Development litho sales in metric tonnes 1962-2010

Source: Hydro analysis

- Hydro world market leader
- Hydro technology leader
- Setting the standard



Lifting the bar every year

Example litho: Differentiation through one step change per year









Megatrends drive aluminium demand

Urbanization



New middle class



Environmental sustainability



Source: Hydro analysis



Can market providing solid base for growth

Beverage can stock consumption (2010E) and CAGR (2010-2013 estimation)





Mega trends and substitution drive demand

Automotive market with impressive growth prospects



Source: Hydro analysis



Aluminum – metal of choice for weight reduction

Moving from luxury cars to volume models

Weight reduction of car body SLC project



Source: www.superlightcar.com

 Super-light car-project (SLC) study showed clear preference for aluminum for light-weighting

 Aluminum sheet ~45% of total weight after optimization of exemplary VW-Golf material mix



Green aluminum packaging

- 20% of greenhouse gas emissions from food production and consumption
- We contribute with optimised packaging to preserve food

 Example
CO2 emission of a cup of coffee:





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Green aluminum – potential for future growth

Aluminum part of the solution for the climate change





New reflector

foil from 3M



from Hydro



Lighter constructions from Hydro

Hydro's target: "The most efficient mirror of the world"

- Highly reflecting, but cost efficient & light
- Robust, low maintenance effort, long-life
- 100% recyclable







Positioned for new levels of profitability



- Strengthened position in the downturn
- Emerged as a leaner and more profitable business
- "Climb" program decoupling volume from costs
- Profitable growth by leadership in quality, technology & innovation



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Repositioning Primary Metal



Hilde Merete Aasheim, Executive Vice President and Head of Primary Metal January 13, 2011



Continued focus on repositioning





Improvement efforts give results

Estimated primary aluminium production cash costs $\ensuremath{\mathsf{USD}/\mathsf{tonne}^1}$



Estimated cash cost excluding LME-linked alumina cost² Estimated LME-linked alumina cost²

- 1) Estimated cash cost: realized aluminium price minus EBITDA margin per tonne primary aluminium. EBITDA margin excludes bauxite, alumina and Qatalum-related earnings, but includes net earnings from primary casthouses.
- 2) 13% of LME 3 month price with 2.5 months delay. 1.9 tonnes of alumina is required to produce one tonne of aluminium.

- ~25% decrease in cash cost from 2008 to 2009
 - Mainly reduction in input cost driven by market and closure of high-cost capacity
- Benefit of cost reduction program
 - USD 50 decrease in cash cost excluding LME linked alumina cost from 2009 to Jan-Sep 2010
- Improvements expected to be somewhat offset by higher energy costs and may be influenced by fluctuations in raw material prices and currencies



Operational excellence and fixed cost focus – delivering better than plan in 2010

USD/tonne



- Realized improvement USD 50/tonne vs. target USD 40/tonne by end-2010
- Fixed cost and process improvements contributing equally
- Solid operational performance



Improvement program lifted to USD 300 per tonne



1) USD 300 real target relates to wholly-owned smelters excluding Neuss. The scope of the improvement program is broadened starting from 2011, compared to original 100 USD program. Accumulated nominal target (2011 vs 2009) 175 USD/tonne.



Roadmap to competitiveness







1.

Long-term sustainability for smelter portfolio

2. Cash generation for re-investment and growth

AMPS: Aluminium Metal Production System



Attractive Qatalum fundamentals



- Integrated power plant with longterm and low-cost gas sourcing
- Low cash cost smelter
- Potential for future expansion
- Serving markets on 3 continents



Successful handling of Qatalum outage



- Power outage and mitigating actions
 - Black-out following short circuit in external transformer on August 9, 2010
 - Studies, review of routines, tests and training part of mitigating actions
 - Qatalum has taken necessary steps to minimize future risk
- Market and customer actions
 - Prompt support from Qatalum to mitigate customer impact through remelting
 - Hydro's flexible production and marketing system key in minimizing customer impact


Status of Qatalum ramp-up



- Restart after power outage commenced on September 15, 2010 with ambition to finish ramp-up by end-Q1 2011
- By January 13 ~50% of ramp-up has been completed
- Ramp-up is currently being hampered by technical challenges related to the cooling water system for the steam turbines under the power plant contract with General Electric/Doosan
 - These challenges are unrelated to August outage
- Possible delay of 8 weeks with full production from June 2011



From ramp-up to stable operations in 2011

- Current focus on further ramp-up
- 2011 estimated production ~100 000 tonnes below capacity, dependent on timing of final ramp-up
 - 2012 production ~600 000 tonnes
- Following ramp-up: Transition phase into stable operations
 - Operational excellence
 - Cost optimization
- 2011 cash cost influenced by ramp-up
- First quartile position on cash cost curve when in full operation



Qatalum primary aluminium production, 1 000 tonnes



New presence in Brazil with Albras



- Among the largest smelters in the Americas and established in 1985-86
- Hydro is a majority owner
 - Owned 51% by Hydro and 49% by Nippon Amazon Aluminium Company
- Long-term energy coverage with hydropower based LME-indexed contract until end-2024
- Alumina sourced from Alunorte located next to Albras

AP 13

460 000 tonnes

- Key operational facts
 - Capacity 100%:
 - Production 2009: 450 000 tonnes
 - Technology:
 - Product mix: Standard ingot



Integration planning well under way





- Work program defined to assess improvement opportunities
- Hydro has had a technical service agreement with Albras over several years
- Hydro has had a long-term metal purchase contract with Vale for ~1 million tonnes primary aluminium



Ambition to remain leader in primary technology





HAL 300 In operation HAL4e Pilot plant



R&D portfolio Future vision



HAL 300 – current top standard



HAL 300

- Operating for several years in Sunndal
- Ramping up in Qatar
- Qatalum power outage verified the robustness of the cells
- Operating at:
 - 13.3 kWh/kg
 - 313 kA
 - 1.6 tonne CO2/tonne aluminium





HAL40 Pilot plant R&D portfolio Future vision



HAL4e – delivering impressive results



HAL 300 In operation



HAL4e

- Benchmark technology process parameters and environment
- 30 months of operations in Årdal
- First verification period delivered better result than target
- Currently operating at:
 - 12.5 kWh/kg
 - 424 kA
 - 1.5 tonne CO2/tonne aluminium



R&D portfolio Future vision



R&D portfolio – preparing for future projects



HAL 300 In operation



HAL4e Pilot plant



R&D portfolio

- HAL4e optimization to be ready for next project
- HAL Ultra future vision
 - Significantly lower kWh/kg
 - Carbon capture-ready cell
 - New materials and cell design
 - Reduced investment costs



Primary Metal priorities



- Deliver improvements according to extended program to enhance competitiveness
- Complete ramp-up of Qatalum and realize full potential of low-cost smelter
- Successful integration of Albras providing smelting capacity in fastgrowing region
- Leader in primary technology optimizing HAL4e for next project



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Proactive portfolio, performance and margin management



Jørgen C. Arentz Rostrup, Executive Vice President and CFO January 13, 2011



Agenda



- Performance management
- Earnings drivers
- Financial position



Strong positions across aluminium value chain

Raw materials processing and energy

Bauxite & Alumina



- High LME sensitivity
- Ramp-up to capacity



Energy

- Production and market prices strongly linked to hydrological conditions
- Stable annual result contribution
- Stable cost base

Primary aluminium production, marketing and recycling

Primary Metal



- High LME and USD sensitivity
- Improving cost position



Metal Markets

- Margin business
- Results influenced by currency fluctuations

Aluminium in products

Rolled Products

• Margin business

costs

Volume sensitive -

high share of fixed

Extruded Products



- Margin business
- Volume sensitive but flexible production system







Continuous drive for improvement

Planning and performance framework



Top-down ... integrated ... aligned ... balanced



Primary Metal repositioning continues



- Continuous cost focus
- Further improvement potential in cash cost position
 - Estimated first nine months 2010 cash cost USD 1 750/NOK 10 600
- USD 100 per tonne cost improvement program on track with USD 50 cost savings for 2010
 - NOK 75 million demanning charge expected in Q4 2010
- Extended program with additional USD 200 per tonne reduction in cash cost by end-2013 on target
 - Expected to be somewhat offset by increased energy costs



Strong cost focus in Extruded Products

Fixed cost per tonne quarterly average for Extrusion Eurasia, indexed





- Competitive cost base from measures implemented in 2009
- Cost per tonne down from 2008-level
- Firm cost management
- Continuous improvements with strong focus on customer needs



Solid energy market operations secure spot premium



Accumulated spot price premium, NOK/Mwh

* Difference between realized spot price and monthly average spot price

- Significant intra-day spot price volatility in Nordic power markets
- Value enhancement through optimization using asset flexibility
- Maintenance schedule adapted to market
- Flexibility depends on hydrological situation
- Optimization with smelter production



Net operating capital reduced



- Reduction of NOK 5.8 billion in 2009
- Increase of NOK 2.9 billion in 2010
- Strong management focus
- Ambition 2011
 - Stable inventory levels and payable days
 - Reduction in days receivables

Capital allocation mainly upstream



1)Including net operating capital in Qatalum 2)Excluding Vale assets acquisition

- Qatalum capital expenditure completed in 2010
 - Equity contribution ~NOK 4 billion
- Sustaining capex NOK 3.5 billion annually from 2011 including Vale assets
- Growth projects in 2011
 - Holsbru hydro power development
 - Recycling center Karmøy
 - Extruded Products expansion China
 - Paragominas and CAP development under evaluation





Earnings drivers



Understanding of earnings drivers



- Starting point/assumptions
- Simplified models
- Negative correlations
- Complexity



Price and currency sensitivities

Aluminium price sensitivity +/- 10% NOK million



Currency sensitivities +/- 10%

NOK million	EBIT	Financial items	Income before tax	Net income
USD	2 800	(650)	2 150	1 450
BRL	(850)	800	(50)	(50)
EUR	(50)	(1 050)	(1 100)	(800)

 Annual sensitivities based on expected business volumes for 2011 (including Vale assets for the full year), LME USD 2 500, NOK/USD 6.00, NOK/BRL 3.33 and NOK/EUR 7.70.

- Aluminium price sensitivity is net of aluminium price indexed costs and exclusive of Vale-hedge and unrealized effects related to operational hedging
- USD sensitivity on financial items is based on estimated year-end financial position post acquisition



Bauxite & Alumina sensitivities

Sensitivities on underlying EBIT if +/- 10% in price NOK million



Revenue impact

- ~13-14% of 3-month LME price per tonne alumina
- ~One month lag

Cost impact

Bauxite

- ~2.4 tonnes bauxite per tonne alumina
- Pricing partly LME-linked for bauxite from MRN

Caustic soda

- ~0.09 tonnes per tonne alumina
- Formula prices based on average of CMAI and Harriman US export, pricing per quarter or per shipment.

Energy

- ~0.13 tonnes coal per tonne alumina
 - 1 year contracts
- ~0.11 tonnes heavy fuel oil per tonne alumina
 - Long-term supply commitments, price follows market
- Increased use of coal as energy source in Alunorte



Vale aluminium earnings considerations



- Ongoing purchase price allocation evaluations
 - Excess value depreciation expected to be significantly reduced compared to pro forma financial statements in Prospectus from June 2010
 - From NOK 1.5 billion to around NOK 1.0 billion
 - Subject to further verifications after closing and sensitive to currency rates and Hydro's share price development
- Effective tax rate ~20%
- Majority of LME exposure for 2011 hedged at ~USD 2 400
- Assumed debt ~USD 700 million
 - Renegotiated at competitive terms



Primary Metal sensitivities

Sensitivities on underlying EBIT if +/- 10% in price NOK million

2 000		~1 month
		Cost impact Alumina • ~1.9 tonnes per tonne aluminium • ~13% of 3-month LME price per tonne alumina • ~2-3 months lag
		 Alumina freight ~1.5 million tonnes alumina in trans-Atlantic seaborne f
	-175	 Carbon ~0.35 tonnes per tonne aluminium Raw material primarily petroleum coke Long-term supply commitments, priced every 6 months
Aluminium USD 2 500 per tonne	Petroleum coke USD 400 per tonne	 Power 14.1 MWh per tonne aluminium Long-term power contracts with indexations



- Realized price lags 3-month LME price by ~3-4 months
- Oatalum and Albras realized price lags spot price LME by

reight



Attractive Qatalum fundamentals

2011 focus

- Ramp-up to be completed by June 2011
- Stabilize production
- Depreciated over ~20 years
- Marginal tax implications
- First quartile cash cost based on very competitive gas contract
- Earnings capacity
 - Cash costs estimated in the range 1 400-1 500 USD per tonne at current market conditions when in full production
- Robust insurance coverage
 - Part of insurance compensation expected to be recognized in Q4 2010 result





Metal Markets earnings drivers

Remelters

- Revenue impact volume and product premiums above LME
- Cost impact
 - Scrap and standard ingot premiums above LME
 - Raw material mix
 - Freight cost proximity to market
 - Gas and electricity consumption and prices

Other main businesses

- Physical and LME trading
- Third-party products
- High purity aluminium

Results influenced by currency fluctuations

Underlying EBIT excluding currency effects and ingot stock valuation effect, NOK million





Rolled Products earnings drivers



Underlying EBIT per tonne, NOK

Contract structure

- Margin business based on conversion price
 - LME element passed on to customers
- Medium-term contracts
 - Range from spot contracts to multi-year contracts
- High share of fixed costs volume sensitive
- Preferred supplier market position in high-end products
- Hydro's market position key advantage in cost and volume driven industry



Extruded Products earnings drivers

- Contract structure
 - Mainly short-term contracts
 - Large number of small orders to small/mediumsized customers
 - Produce to order limited share of commodity type products
- Strong cost focus
- Margin management is key
- Volume sensitive but flexible production system
- Support customers in product development
 Focus on value creation in excess of metal price
- * Excluding divested businesses (Automotive Structures, Castings, Magnesium)

Underlying EBIT per tonne, NOK





Energy earnings drivers





- Production and market prices strongly linked to hydrological conditions
- Relatively stable annual EBIT contribution
 - Large quarterly variations due to volatile spot sales and spot prices
- Seasonal market variations in demand and supply
- Occasional delink between area prices
- Power portfolio optimized versus market
- Stable cost base

 \ast Underlying EBIT 2003–2006 based on USGAAP



Hedging policy



- Upstream
 - Primarily remain exposed to LME prices
 - Partly off-setting effects through raw material prices and negative currency correlations with LME
 - Majority of 2011 LME exposure in Vale transaction hedged
 - Operational LME hedging
 - Three months forward sales to manage customers' pricing
 - Currency exposure, mainly USD and BRL
 - Policy of maintaining long-term debt in USD
 - Partly natural hedge through negative correlation between LME and major exposed currencies
- Mid- and downstream
 - Operational LME and currency hedging to secure margin
- Volatility mitigated by strong balance sheet





Financial position



Financial position





Investment grade rating confirmed

Maintain investment grade rating

- Currently: BBB (S&P), Baa2 (Moody's), both with stable outlook
- Competitive access to capital and important for Hydro's business model

Financial ratios ambitions over business cycle

- Funds from operations to net adjusted debt > 40%
- Net adjusted debt to equity < 0.55





Maintain financial flexibility



- Strong focus on liquidity
- Maintain revolving credit facility to support unexpected or short-term funding requirements
- Intention to re-establish Hydro as issuer in bond markets
 - Long-term funding of long-term funding requirements


Financial priorities



- Continuous improvements
- Vale integration
- Margin management
- Cash flow and financial flexibility
- Shareholder returns



Strategy for further value creation









- Integrate
- Expand
- Commercialize
- Reposition
- Keep solid cash flow in current assets
- Expand in high-class assets
- Increase value of business and competence
- Focus on operation and commercialization of current assets
- Implement global approach to power sourcing
- Continue proven high-end product strategy
- Pursue profitable life-cycle investments: recycling, energy-efficient building systems, aluminum in transport
- Expand selectively in emerging markets



Shaping the future

- Innovation and technology
- Operational excellence
- Value creation



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